

Results

2Q2024



BAC International Bank Inc.





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BAC remains the main banking platform in Central America



Regional footprint of key operational and financial metrics

US\$35,7bn

Assets

US\$3,6bn

Equity

19,9%

ROAE LTM

US\$26,8bn

Deposits

US\$389mm

Net Income (2T 2024)

2,0%

ROAA LTM

5.0 M Clientes



3,05 M

Digital clients

*At least 1 log in in the last month



77,2%

Of digital clients do monetary transactions



93%

Of total monetary transactions are digital



1,947

ATMs



313

Branches



8,082

Points of service: Rapibacs



30,2%

Digital sales of core products



30,2%

Instant personal loan are digital E2E
*credit-based personal loan



36

Average number of log-in per user per month



74,5

Digital NPS



71

Transactional NPS



54

Relationship NPS for consumer banking

Source Documents submitted by the company.

Note Figures as of the end of June 2024, unless otherwise indicated.



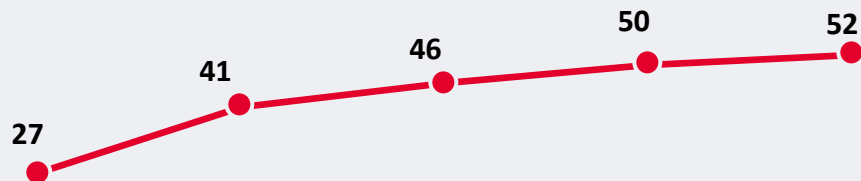
We are the leading payments platform network in Central America, providing a low-cost source of funding⁽¹⁾

52%

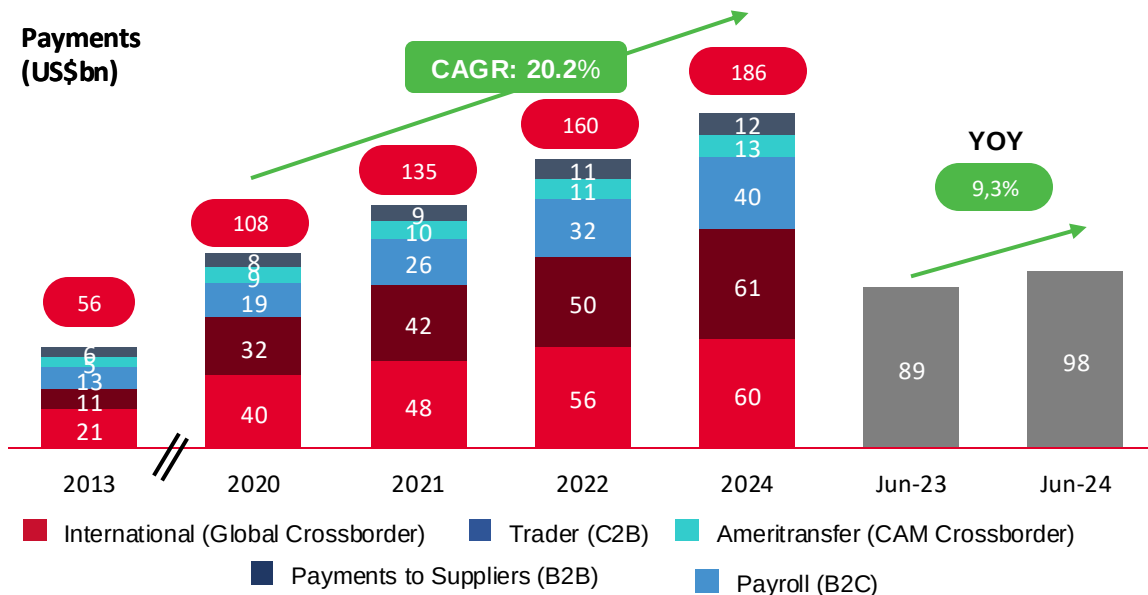
Volume of payments made through BAC represents 52% of Central America GDP 2023E

Volume of payments made through BAC 2010-2023 (US\$bn)

% of
Central
America
GDP

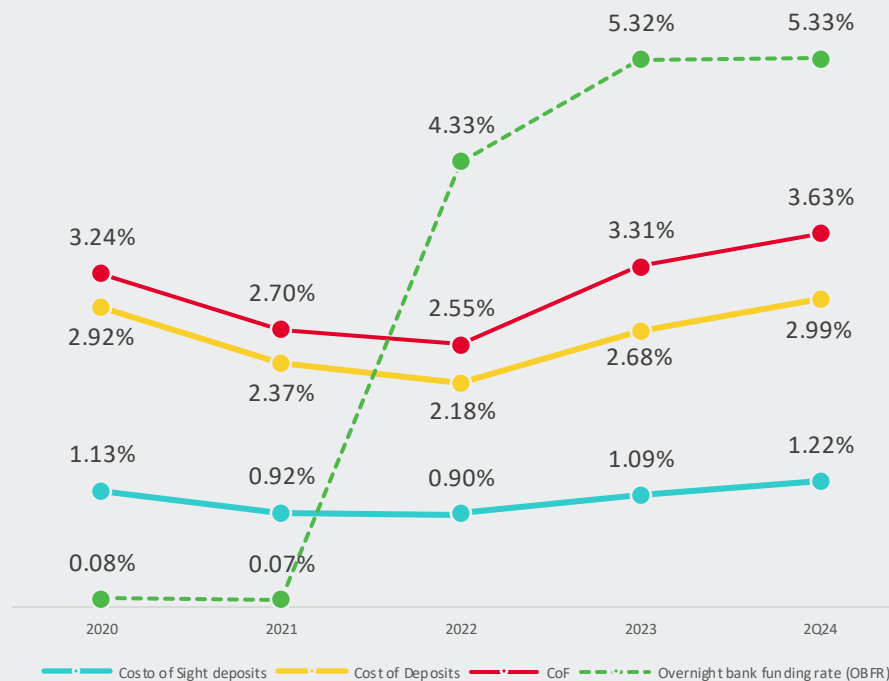


Payments
(US\$bn)



Cost of Funding

Due to the strong volume of payments made through BAC, we are able to access low funding costs



Source: Company filings.

(1) Internal estimate of market share based on aggregated financial information for banking groups and local banks as reported by the Superintendency of Banks and the respective banking regulators in each country where we operate. Company Financial Statements as of December 31st, 2023.



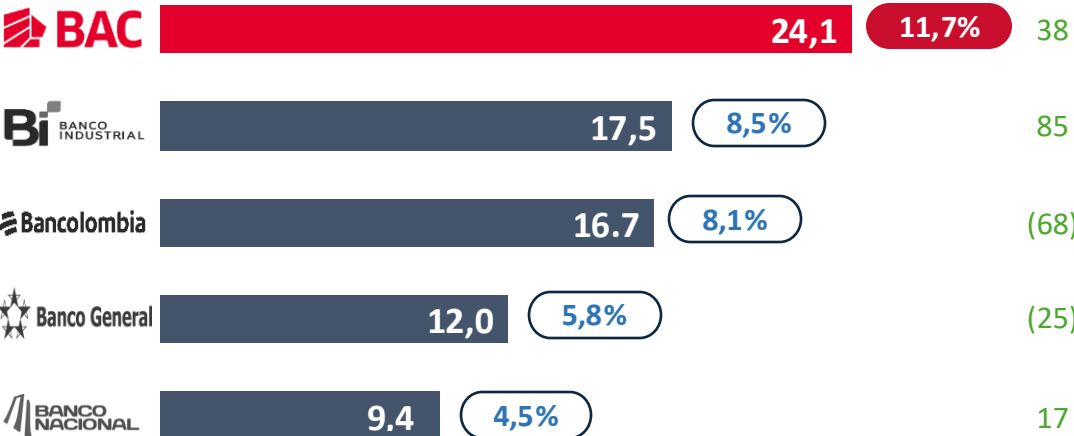
And the largest regional group in Central America

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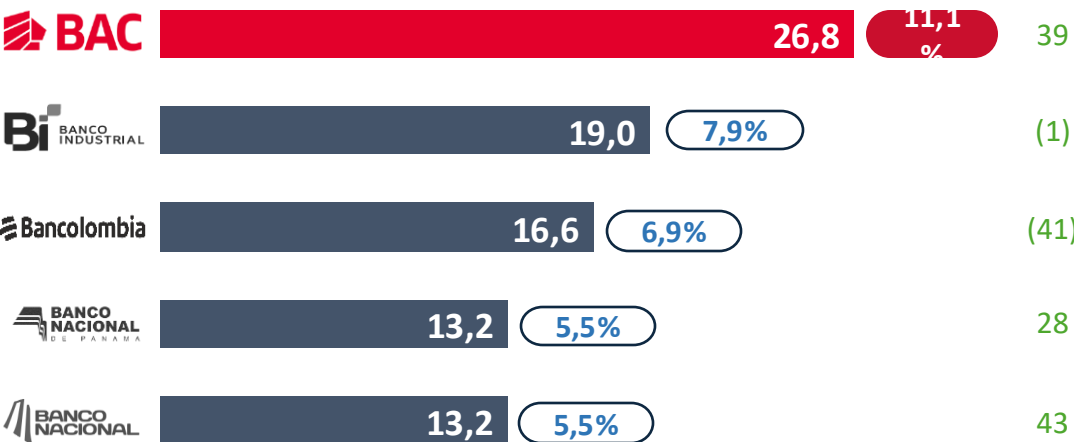
Net loans • US \$206,9 Bn

June 2024



Deposits • US \$240,2 Bn

June 2024



\$ Valor % Market share # Cambio A/A (pbs)

Note: Financial system figures reported by the Superintendency of Banks of Panama. BAC is presented with consolidated figures from BIC and excludes accrued interest on loans and deposits.

Card market share

- Largest issuer of credit cards in Central America
- We are the only company in Central America that can acquire merchant vouchers and issue cards across all major brands

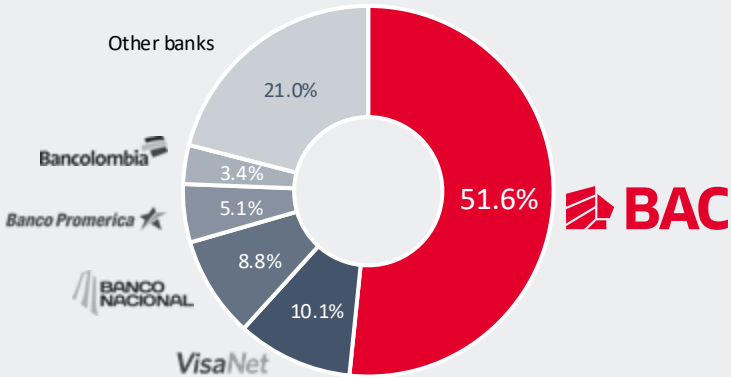
Long-term agreements with Visa, MasterCard, and American Express, among others

Acquirer volume (US\$mm) and market share (%) as of June 2024

June 2024

\$42,3Bn

17,5%*

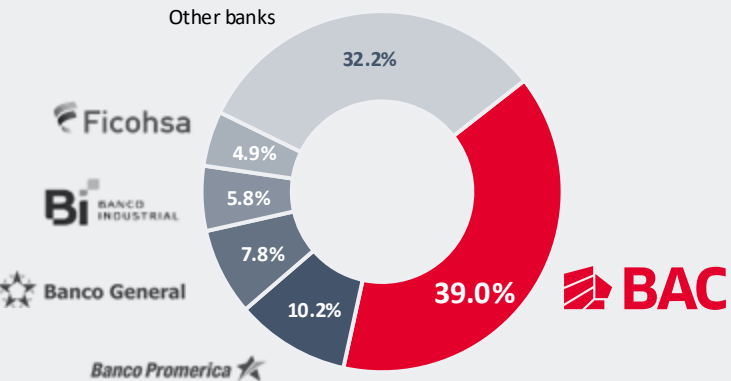


Issuer volume (US\$mm) and market share (%) as of June 2024

June 2024

\$22,7Bn

17,4%*



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Central American macroeconomic trends

BAC Key Financial & Operational Metrics





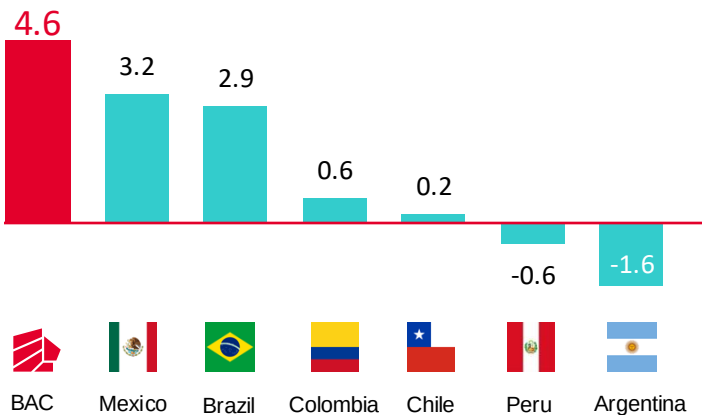
GDP growth, inflation and fiscal deficits



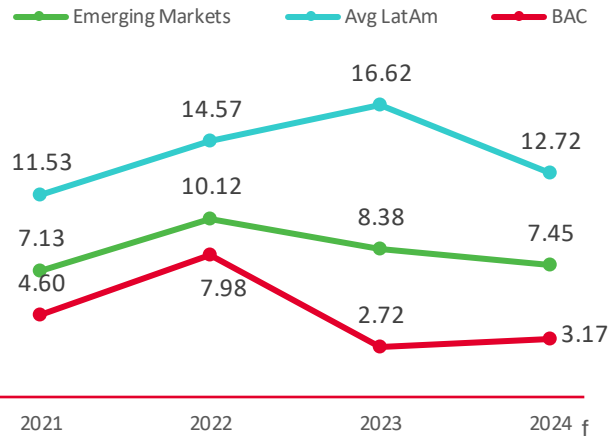
Central American
macroeconomic trends



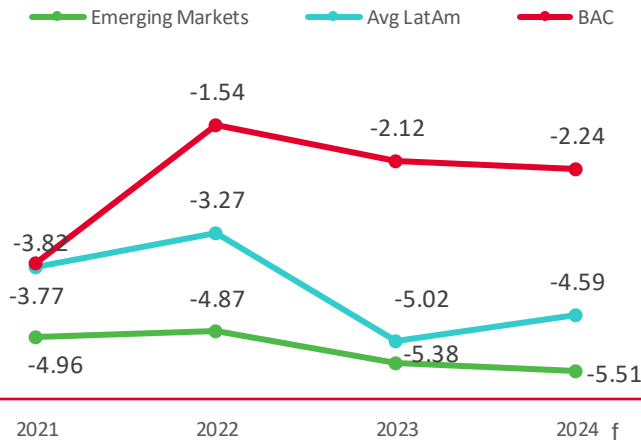
In 2023, average real GDP growth of countries in BAC region surpassed growth rates of major Latam economies...



...similarly, inflation has returned to sustainable levels, below the Latam average...



...and fiscal consolidation has resulted in decreasing fiscal deficits across BAC's region



Real GDP Growth

Inflation

Fiscal Deficit (%)

Country	2021	2022	2023	2024f	2021	2022	2023	2024f	2021	2022	2023	2024f
Guatemala	8,00	4,12	3,47	3,50	3,06	9,24	4,18	4,00	-1,17	-1,71	-1,36	-1,76
El Salvador	11,90	2,80	3,50	3,00	6,11	7,32	1,23	1,70	-5,53	-2,69	-4,72	-3,77
Honduras	12,53	4,00	3,50	3,60	5,32	9,80	5,19	4,30	-3,14	1,65	-1,23	-1,73
Nicaragua	10,35	3,75	4,69	3,50	7,21	11,59	5,59	4,80	-1,35	0,34	0,70	0,79
Costa Rica	7,94	4,55	5,11	4,00	3,30	7,88	-1,77	1,99	-5,09	-2,81	-3,17	-2,98
Panama	15,84	10,81	7,32	2,50	2,62	2,08	1,92	2,24	-6,37	-4,04	-2,93	-3,99
Avg BAC Region	11,09	5,00	4,60	3,35	4,60	7,98	2,72	3,17	-3,77	-1,54	-2,12	-2,24



Results: summary 2023 to June 2024 (YTD)

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Financial highlights

Figures in US\$M	2021	2022	2023	Jun-23	Jun-24	Δ Abs 2T24-2T23	Δ % 2T24-2T23
Gross Portfolio	18,666	20,824	23,478	21,924	24,957	3,032	13.8%
Assets	28,066	31,050	34,503	31,868	35,786	3,918	12.3%
Deposits	21,897	23,329	26,016	24,204	26,884	2,681	11.1%
Equity	2,745	3,028	3,354	3,244	3,638	394	12.1%
Accumulated Net Income, \$M	448	464	594	310	389	79	25.5%



Indicators

NIM LTM	5.5%	5.8%	6.3%	6.1%	6.3%	23
CoR LTM	2.0%	1.8%	1.8%	1.6%	2.0%	36
Efficiency	57.0%	55.9%	54.9%	54.1%	52.3%	(179)
ROAE LTM	16.9%	16.2%	18.5%	15.4%	19.9%	450
ROAA LTM	1.7%	1.6%	1.8%	1.5%	2.0%	46
Regulatory Capital	12.5%	12.4%	12.0%	12.5%	12.4%	(10)

bps

Relevant facts

Significant growth in the last 12 months



Assets

Grow 12.3% YoY driven by a 14.1% net portfolio growth YoY



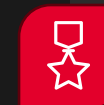
Equity

Grows 12.1% YoY due to solid earnings growth in 2023, which has continued in 2024.



Efforts to control expenses

Improvements in NIM and efficiency levels due to revenue growth and control of operating expenses.



Quality of service

Improvements in Transactional NPS

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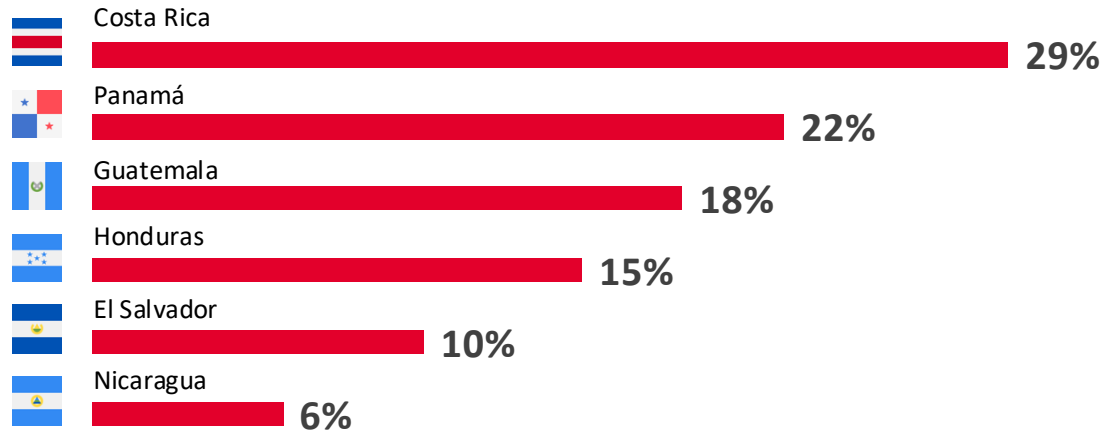
Solid balance sheet backed by a healthy, diversified loan portfolio...

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BAC Key Financial & Operational Metrics

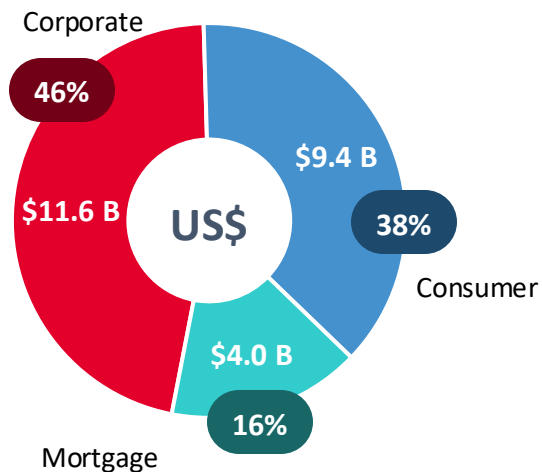
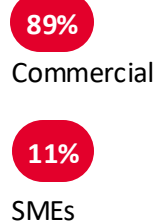
US\$ 25.0B*

By country

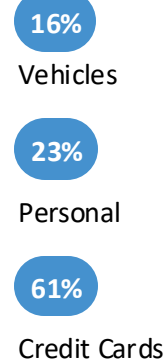


By product

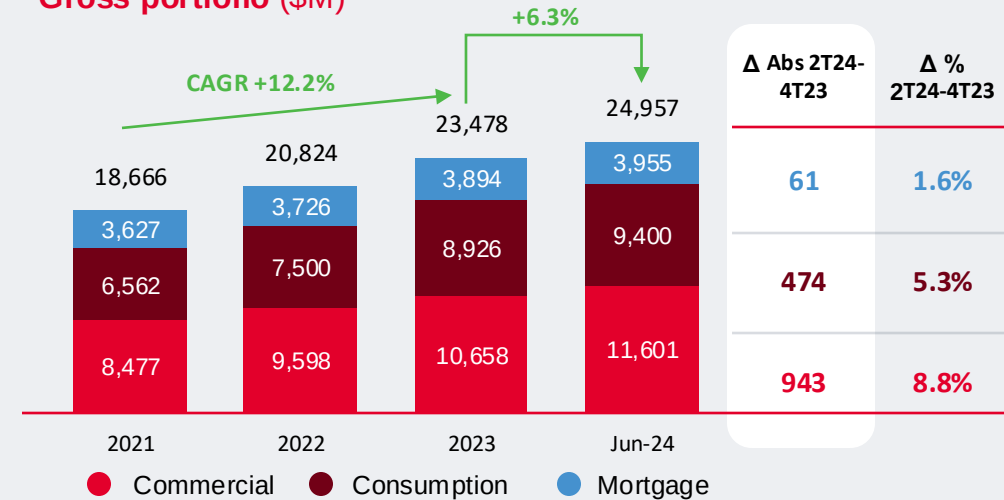
Corporate portfolio by size



By consumption type



Gross portfolio (\$M)



- ✓ Double digit CAGR between 2021-2023, with continued growth in 2024
- ✓ Distribution of loan portfolio has remained stable between countries, with no country accounting for more than 30% of total loan portfolio
- ✓ Additional diversification among loan categories including commercial, consumer (personal, vehicles, and credit cards), and mortgage loans



...and controlled risk levels

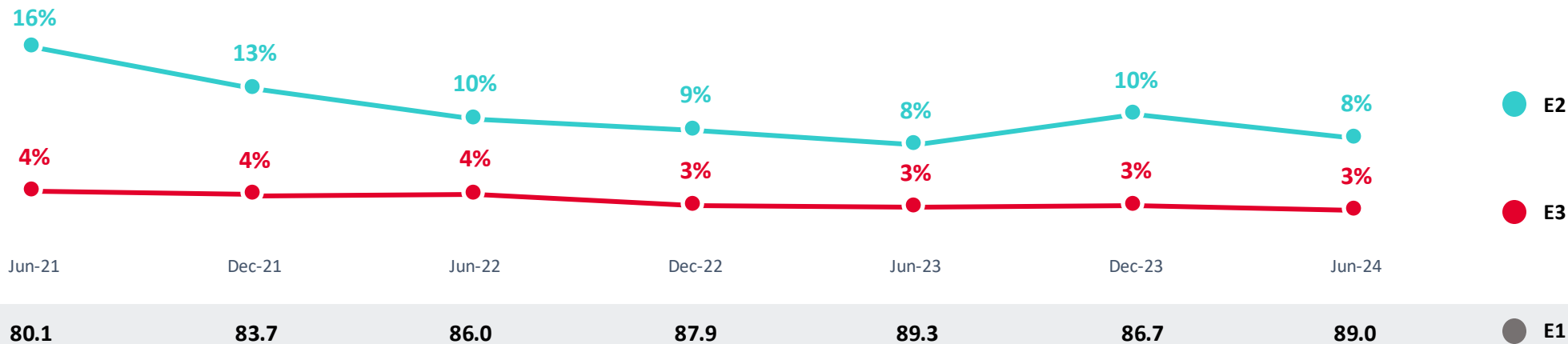


BAC Key Financial & Operational Metrics

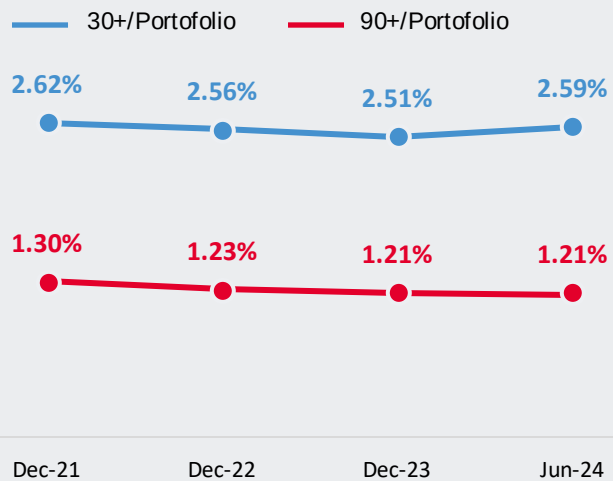
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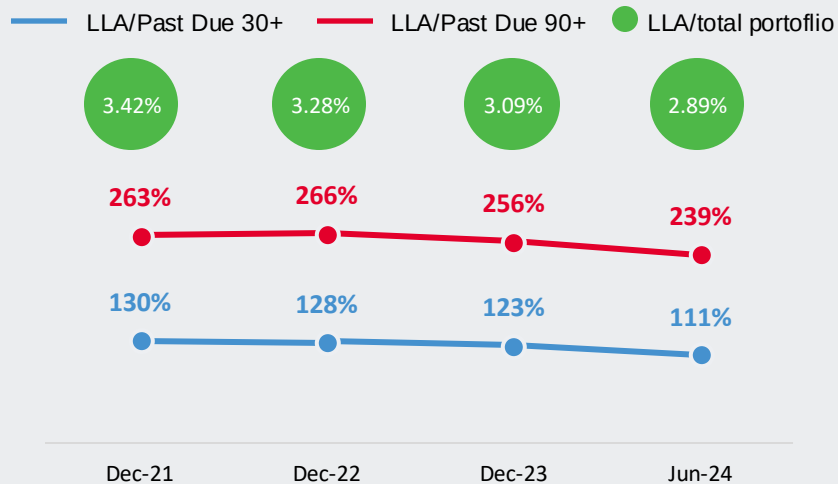
Total portfolio by stages



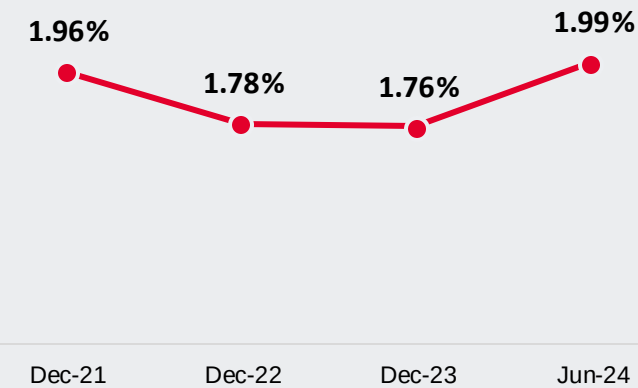
Past Due 30+ / 90+



Loan loss allowance (LLA) ratio



Cost of Risk (LTM)



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Funding driven by a highly diversified and low-cost base given the relevance of demand deposits...

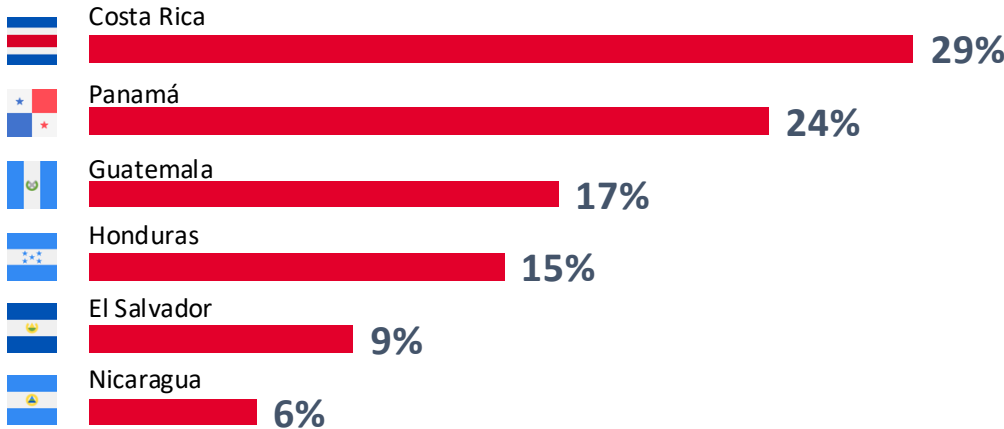
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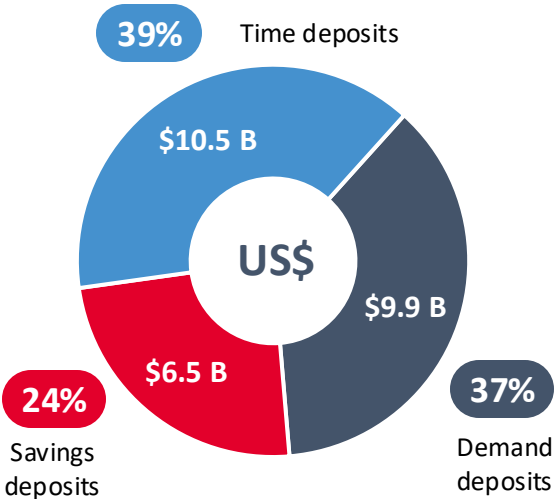
BAC Key Financial & Operational Metrics

US\$ 26.9B

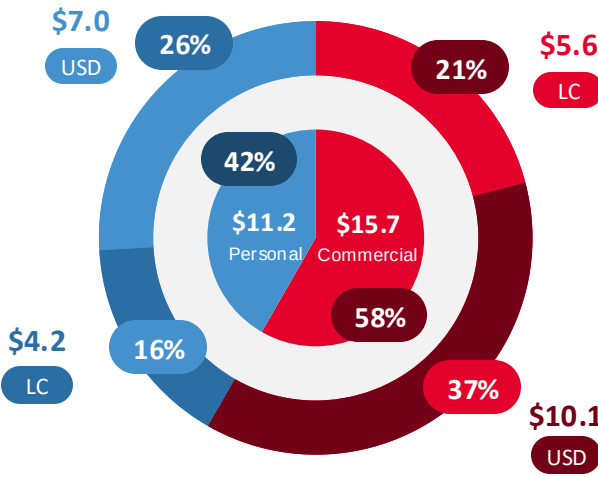
By country



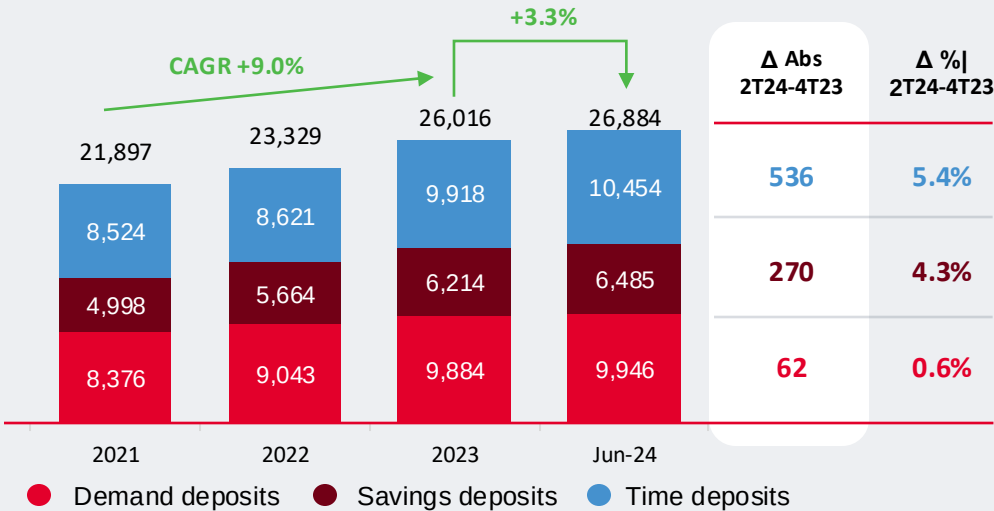
By product



By type



Deposits (\$M)



- ✓ Customer deposits, our primary source of funding, grew at 9.0% CAGR between 2021-2023 and continue to exhibit growth in 2024
- ✓ Deposit base is comprised primarily of low-cost demand and savings deposits (61% of total), supporting our margins
- ✓ High degree of diversification in deposits across geographies, products, and currencies



Robust adequacy levels supported by strong earnings generation from a stable funding base

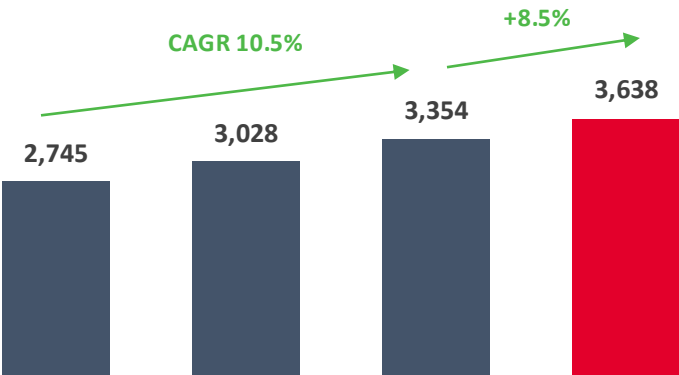


BAC Key Financial & Operational Metrics

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Equity

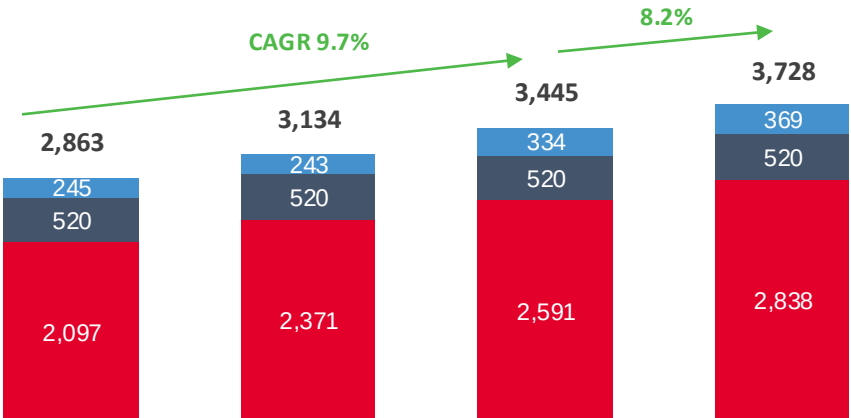


2021 2022 2023 Jun-24

Equity / Total Assets 9.8% 9.8% 9.7% 10.2%

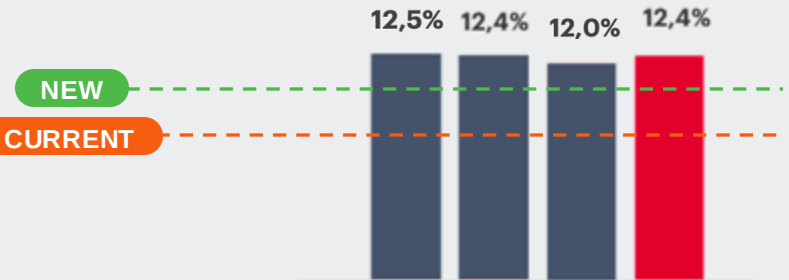
Tangible capital ratio 8.5% 8.6% 8.6% 9.1%

Regulatory capital



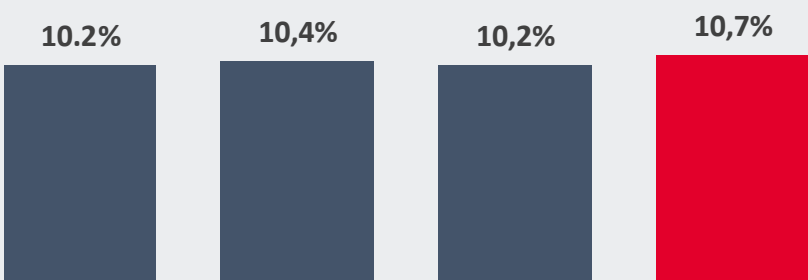
Dec-21 Dec-22 Dec-23 Jun-24

● CET1 ● AT1 ● Dynamic provisioning



Regulatorio capital ratio

- Regulatory minimum July 26 (10,5%)
- Regulatory minimum (8,0%)



CET1*

■ 2021 ■ 2022 ■ 2023 ■ Jun-24

*CET1 ratio is estimated based on Base I III guidance (regulatory common capital plus dynamic provision, divided by RWA)

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Our strong results enable confident progress in our ESG strategy 'Net Positive'

RESULTS

2024

EMPHASIS 2024



Sustainable Finance

Triple-value financial solutions
Placement of US \$453 million in credits with environmental or social components, for Companies, SMEs, and Individuals

Agreements with financial and multilateral institutions for the financing of sustainable projects:



GUA

US \$200 million Dutch Development Bank (FMO), Green loans and SMEs



PAN

US \$270 million Wells Fargo and Standard Chartered, Social and environmental projects



CRC

US \$120 million DEG Invest (KfW DEG Invest), Sustainable portfolio and gender component projects



Financial Inclusion

Education & Financial Health: +251k individuals +6.5k SMEs

Digital Platform Positive Finance: 434k visits 253k recurring users

Women's Banking 40% of the SME portfolio, with a Gender component +US \$500 million



Transparency

Summary Box Credit Card
In our Online Banking and Mobile Banking
+30k visits 18k users



Social Investment

'Yo me Uno' Donation Platform
+300 affiliated NGOs
+US \$850k raised

Social Investment:
+US \$4.65 million of our own funds invested in environmental and social projects



Human Rights

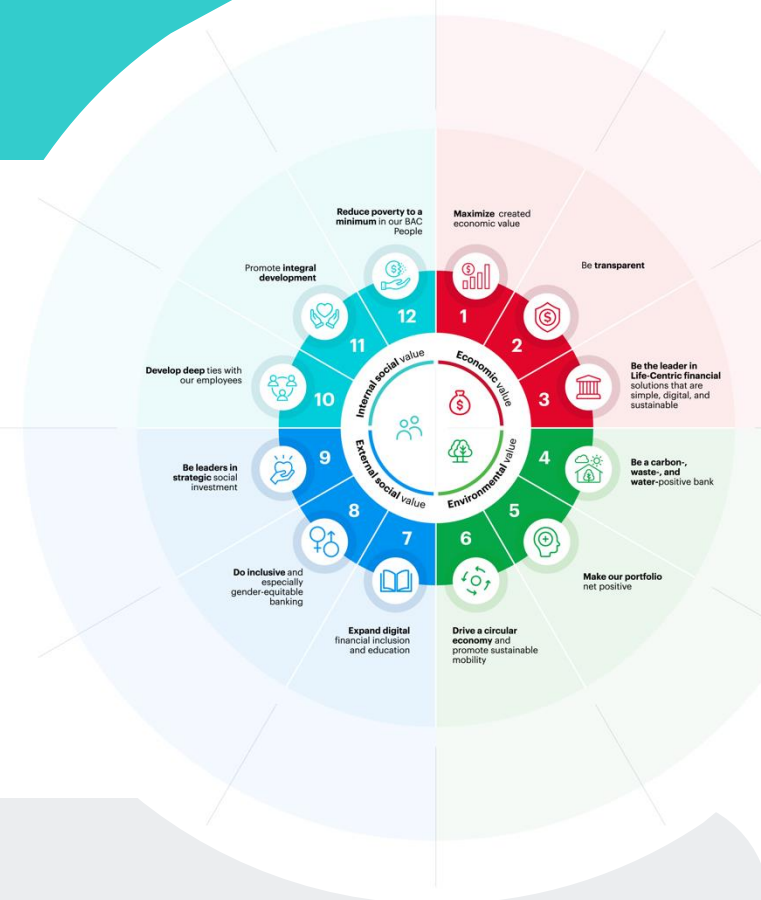
Diversity & Inclusion (D&I)

DEI Training:
80% of BAC staff

'Comunidades Aliadas', ERG (1):
+2.1k participants

Multidimensional Poverty Reduction:
BAC Opportunities - 557 solutions implemented

Volunteering
1.3 k participants
4.5 k hours



CLIMATE STRATEGY

01. Operational Footprint Measurement

Emissions: 31.2k tons CO2e
Materials: 1.2k tons
Waste: 2k tons
Water: 230k m³

02. Portfolio Decarbonization

Measurement of Financed Emissions (2)
Companies: 2.2M tons CO2e
Vehicles: 164k tons CO2e
Mortgages: 50k tons CO2e

03. Science-Based Reduction Targets (3) – Priority Sectors for Companies:

Energy Generation: 71%
Cement: 21%
Commercial Real Estate (including services): 64%
Agriculture (4)
Oil, Coal, and Gas; Iron and Steel; and Aluminum (5)
Cars (6)
Mortgages: 42%

04. Strategic Actions with Prioritized Business Clients

Financial Solutions
Training and Consulting
Data Management
Improvement
Internal Capability
Development

05. Climate Risk Management:

Identification of physical and transition risks by geography and sector in the business portfolio

06. Sustainable Mobility: BAC Electric Route:

47 electric vehicle charging stations network
11,000 charging sessions
83,000 kWh of energy

07. Circular Economy: BIO Card:

205,000 cards issued
Made from natural materials (7) that are compostable (8)

Adherence



Reporting Standards and Frameworks



Sustainability Assessments
ESG Framework



Alignment with SDGs



(1) Employee Resource Groups
(2) Measurement under PCAF standard
(3) Base year 2022, Intermediate Targets, NZBA, and SBTi
(4) With the recent release of the methodology defined by SBTi for setting reduction pathways for this sector, we will analyze the applicability of this methodology for our portfolio and region.

(5) No reduction target due to a combined representation of less than 1% in both financed emissions and portfolio balance.
(6) No reduction target due to the absence of reduction pathways for personal use vehicles.
(7) 82% of material derived from non-edible corn (PLA: polylactic acid), which requires 26% less energy and emits 66% less GHG compared to cards made from petroleum-derived plastic.
(8) Industrially compostable after its useful life, ensuring safe return to nature.

2024



Appendix BIB





Balance sheet BIB



BAC Key Financial & Operational Metrics

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US\$ MM

Assets

Cash and cash equivalents

Securities purchased under resale agreements

Total deposits in banks, net

Investments in securities, net

Loans, net

Goodwill and intangible assets, net

Other assets

Total assets

Liabilities

Total deposits from customers

Securities sold under repurchase agreements

Financial obligations

Other financial obligations

Other liabilities

Total liabilities

Equity

Total equity

2021

2022

2023

2Q23

2Q24

741.7

768.9

931.7

690.3

804.1

104.2

10.7

61.2

42.7

0.6

4,367.5

4,424.4

4,342.9

3,773.4

4,152.4

3,514.6

4,190.4

4,549.0

4,728.0

4,837.0

18,018.5

20,131.3

22,743.8

21,239.7

24,228.6

389.7

397.4

413.8

404.3

415.9

929.3

1,126.7

1,460.2

989.8

1,347.3

28,065.5

31,049.9

34,502.7

31,868.2

35,785.9

21,897.4

23,328.8

26,016.2

24,203.9

26,884.4

38.9

260.7

114.0

112.6

194.4

1,744.4

2,284.0

2,443.1

2,200.5

2,499.9

711.7

1,059.8

1,365.9

1,213.6

1,418.8

927.8

1,089.0

1,209.7

893.3

1,150.3

25,320.2

28,022.2

31,148.9

28,623.9

32,147.8

2,745.3

3,027.7

3,353.7

3,244.3

3,638.1

2
0
2
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* FX accounting effect refers to the Currency Translation Adjustment (CTA) recorded in other comprehensive income and which separates gains (losses) resulting from the exposure of group subsidiaries, as part of the normal course of business, to assets and liabilities denominated in local currencies.



Income statement BIB



BAC Key Financial & Operational Metrics

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US\$ M

Deposits in banks

Investments in securities

Loans

Total interest income

Deposits from customers

Financial obligations

Other financial obligations

Securities sold under repurchase agreements

Lease liabilities

Total interest expense

Net interest income

Total credit risk impairment loss, net

Net interest income after credit risk impairment losses

Service charges, net

Commissions and other fees income, net

Gain on financial instruments, net

Gain on foreign currency exchange, net

Other income

Total other income, net

Salaries and employee benefits

Depreciation and amortization

Administrative

Occupancy and related expenses

Other expenses

Total general and administrative expenses

Income before income tax

Current income tax

Deferred income tax

Net income

2021

2022

2023

2Q23

2Q24

9.8

26.7

60.0

32.3

36.3

164.9

182.0

267.1

125.7

149.0

1,682.8

1,878.1

2,303.5

1,098.3

1,310.6

1,857.6

2,086.8

2,630.6

1,256.3

1,496.0

470.4

459.4

613.6

282.6

373.9

55.8

73.3

132.5

63.3

81.6

65.7

62.9

112.5

52.9

64.1

0.9

9.7

14.4

7.7

6.3

8.8

7.7

6.7

3.5

3.0

601.6

613.0

879.6

409.8

528.9

1,255.9

1,473.8

1,751.0

846.5

967.0

350.9

341.6

372.9

138.4

227.9

905.0

1,132.2

1,378.1

708.1

739.2

399.5

456.4

601.6

308.7

336.6

196.2

233.3

245.8

125.0

121.3

69.1

14.0

8.3

2.8

21.5

156.4

97.4

63.6

6.0

95.9

62.3

86.0

38.5

19.0

12.7

883.5

887.0

957.8

461.5

587.9

501.8

542.9

651.3

317.7

349.9

114.1

113.3

130.2

64.2

65.5

87.9

107.4

116.8

52.9

56.7

31.1

33.0

36.2

17.0

17.4

467.4

554.4

611.8

297.9

323.2

1,202.3

1,350.9

1,546.3

749.8

812.7

586.2

668.3

789.6

419.8

514.4

138.7

204.1

195.7

109.7

125.3

0.0

0.0

0.0

0.0

0.0

447.6

464.2

593.9

310.1

389.1

2
0
2
4

* FX accounting effect refers to the Currency Translation Adjustment (CTA) recorded in other comprehensive income and which separates gains (losses) resulting from the exposure of group subsidiaries, as part of the normal course of business, to assets and liabilities denominated in local currencies.



Selected ratios and operating data BIB



BAC Key Financial & Operational Metrics

US\$ M

Profitability, efficiency, and growth

	2021	2022	2023	2Q23	2Q24
Net Interest Margin (LTM)	5.5%	5.8%	6.3%	6.1%	6.3%
LTM Return on average assets	1.7%	1.6%	1.8%	1.5%	2.0%
LTM Return on average equity	16.9%	16.2%	18.5%	15.4%	19.9%
Operating efficiency ratio	57.0%	55.9%	54.9%	54.1%	52.3%
YoY Net Income Growth	42.3%	3.7%	27.9%	1.1%	25.5%
Fee Income Ratio	34.1%	34.5%	36.2%	37.3%	35.5%
Effective tax rate	23.7%	30.5%	24.8%	26.1%	24.4%

Asset quality

YoY loan growth	8.7%	11.6%	12.7%	11.9%	13.8%
Cost of Risk	2.0%	1.8%	1.8%	1.6%	2.0%
Past due loans (PDLs 90+) / gross loans	1.3%	1.2%	1.2%	1.2%	1.2%
Loan loss allowance / gross loans	3.5%	3.3%	3.1%	3.1%	2.9%
Loan loss allowance / PDLs 90+	269.4%	271.9%	259.9%	260.7%	242.7%

Capital

Tangible equity ratio	8.5%	8.6%	8.6%	9.0%	9.1%
CET1	10.2%	10.4%	10.2%	10.5%	10.7%
Total capital ratio	12.5%	12.4%	12.0%	12.5%	12.4%

Liquidity

Total deposits from customers / gross loans	117.3%	112.0%	110.8%	110.4%	107.7%
Cash and investments / total deposits from customers	39.9%	40.3%	38.0%	38.2%	36.4%

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Results

2Q2024



BAC International Bank Inc.

